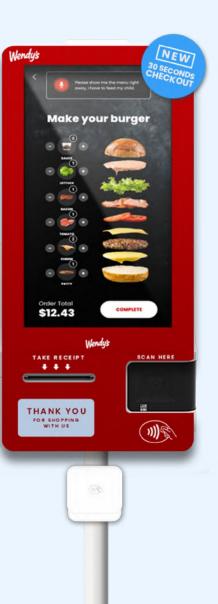




"Say Hello to BREEZ"

30 Second Self-Checkout





## **Our Mission**



Enable exceptional in-store experiences to transform the retail landscape and increase business revenue.

With latest technology of Conversational AI and RFID we are determined to reduce customer checkout time to 30 seconds.

## Challenges

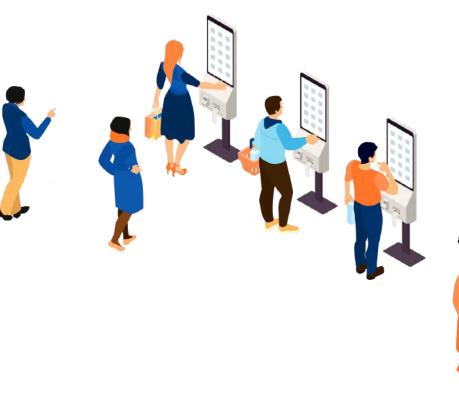
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Sub-par checkout service due to **Skilled labor shortage** leads to **severely reduced profits**, **slower business growth**, and **customer frustration**.



- 63% of shoppers believe AI can help them save time and money (<u>Gartner</u>)
- 48% of restaurants face rising labor costs, resulting in layoffs (Restaurant Dive)
- 37 billion hours wasted by Americans waiting in shopping queues (Waitwhile)
- 86% of customers avoid stores with long queues (Talk Retail)
- 5 minutes average transaction time at retail counters (APQC)





# CYNTRA www.cyntra.ai

## The Solution

Breez: the ultimate self-service kiosk powered by Al

- Reduced labor cost:
  - Yearly Savings with Breez up to **\$63,012**
- Improves Customer Experience:
  - Conversational AI | Facial Recognition
- Increases Efficiency:
  - 30-Second checkouts | RFID Tech
- Order Accuracy and Customization:
  - 100% accuracy | Gamified UI/UX
- Plug & Play with any POS/ Retail system

  Quick & easy Setup | Universal POS Compatibility







**AI POWERED** 

**FACE SCAN** 





RFID TECH

PLUG & PLAY





**VOICE ORDER** 

**MULTI-LINGUAL** 

# **Cost Analysis**



	Labor	Breez
Cost	<b>\$5400/month</b> \$15/hour for 12hrs/day or 30 days	\$149/month Saving up to \$5251/Month
Checkout Experience	Long Lines Outdated Tech Boring Experience	Gamified interface <b>Conversational Al</b> Smart Face Scan
Check out -Time	<b>2-3</b> minutes	30-second checkout
Order Accuracy	80% Long Processing Time Error-prone Devices	100%  AI/ML Integrated  Reduced Order Errors

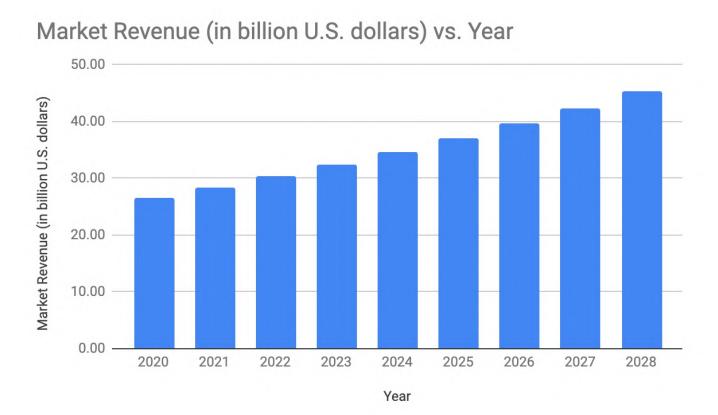


Yearly Savings with Breez up to \$63,012



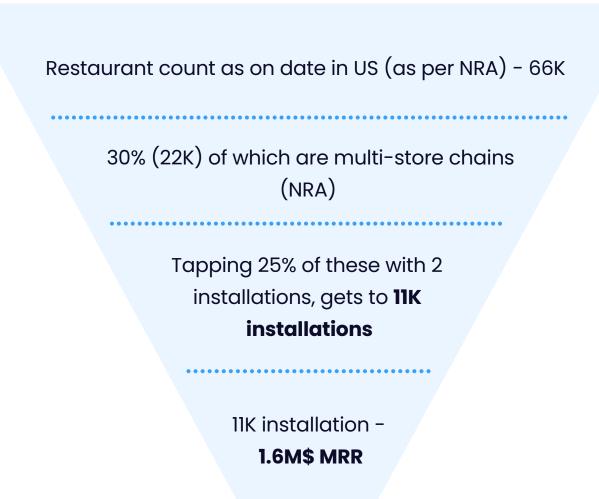
# Market Opportunity - Phase 1

We're targeting **Food & Beverage SMBs** across the US. In 2028, the interactive kiosk market is forecasted to reach a size of **\$45.32 Billion**, with a **CAGR of 6.9 percent** from 2021 to 2028.



Source - Statista

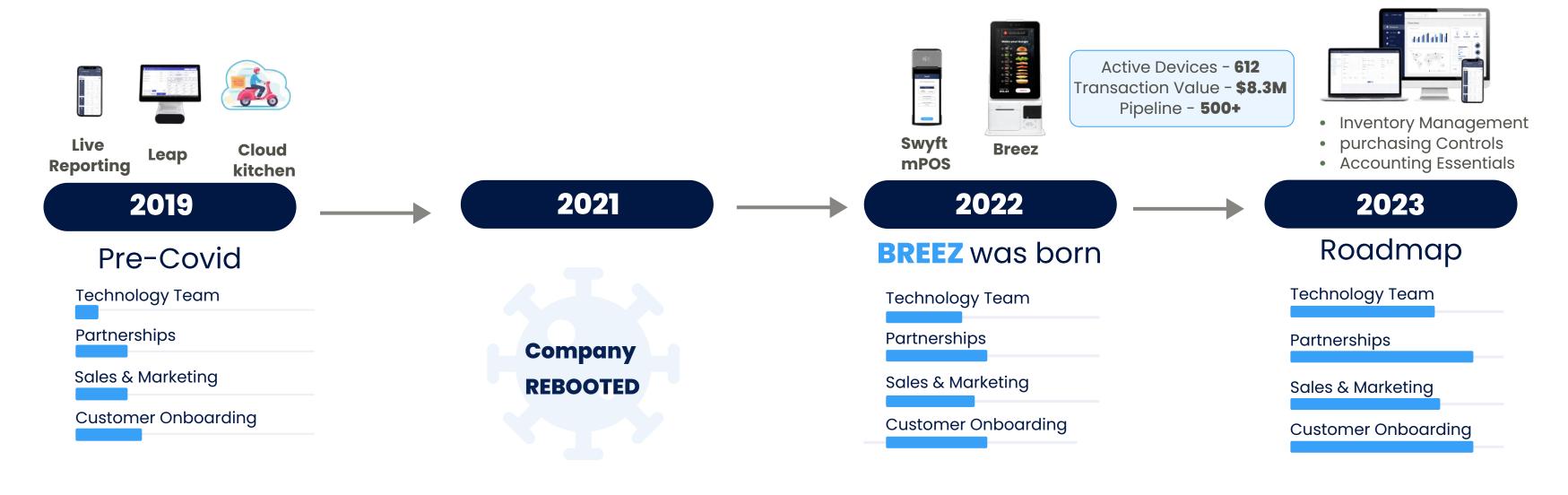
### Target Market (Phase 1)



**Phase 2 -** Retail, Entertainment, Airports, Entertainment parks, Hospitals, Hotels, Train & Bus Travel



## Growth to Date



















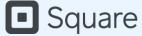


LS Retail an aptôs company















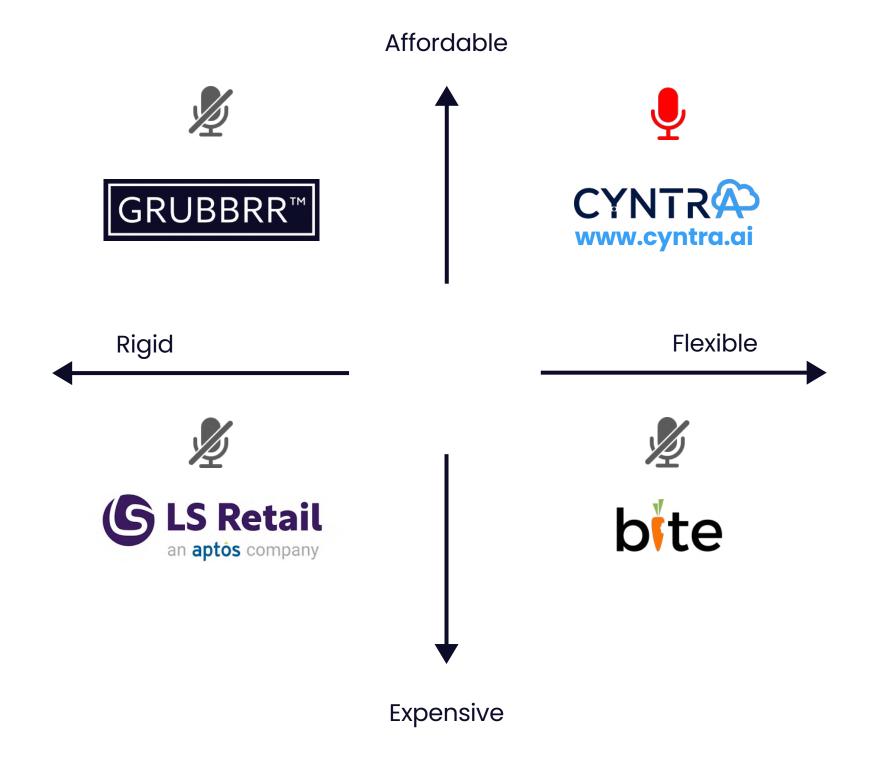




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## Competitive Advantage

- \* Conversational AI: Breez is enhanced with natural language interactions and secure user verification.
- \* Advanced back-end solutions: Our POS solution goes beyond basic features offered by other POS companies, like Toast, Square, Revel or Clover.
- Flexible payment partners: Unlike competitors, we offer flexibility in choosing payment partners.
- Integration expertise: Our POS solution seamlessly integrates with third-party software and systems.



## **Our Team**



Sanjeev Varshney
CEO & Founder
25 Years in Retail | Ex-Ralph Lauren



Shailendra Khurana
COO
30 Years in IT | IBM Watson Expert



Himanshu Nagrath
CTO
20 Years | Ex PWC | Ex Deloitte



Stephen Gladden
Sales & Marketing Director
20 Years in Sales



### **Advisors**



**Meghna Siha** Southern Glazer



**David Horner**Talking Rain Beverage



**Henry Sands**PVH Group



Manish Shankar Nike



Onkar Wadekar Shoppers Stop



**Himanshu Shekhar**PVH Group



John H Wheeler Chanel



Ambar Maheshwari Indiabulls



**Dmitriy Gerzon** Nokia



**Chander Srivastava**Jamie Oliver / Wendy's



**Ricardo Gonzalez** Mark Anthony Group



Gloria Canales
Ex HP



**Sanchit Mehta**Burger Singh



**Bob Thomas**Prestige Technology
Partners



**Max Goldman**Bluestar, Inc.

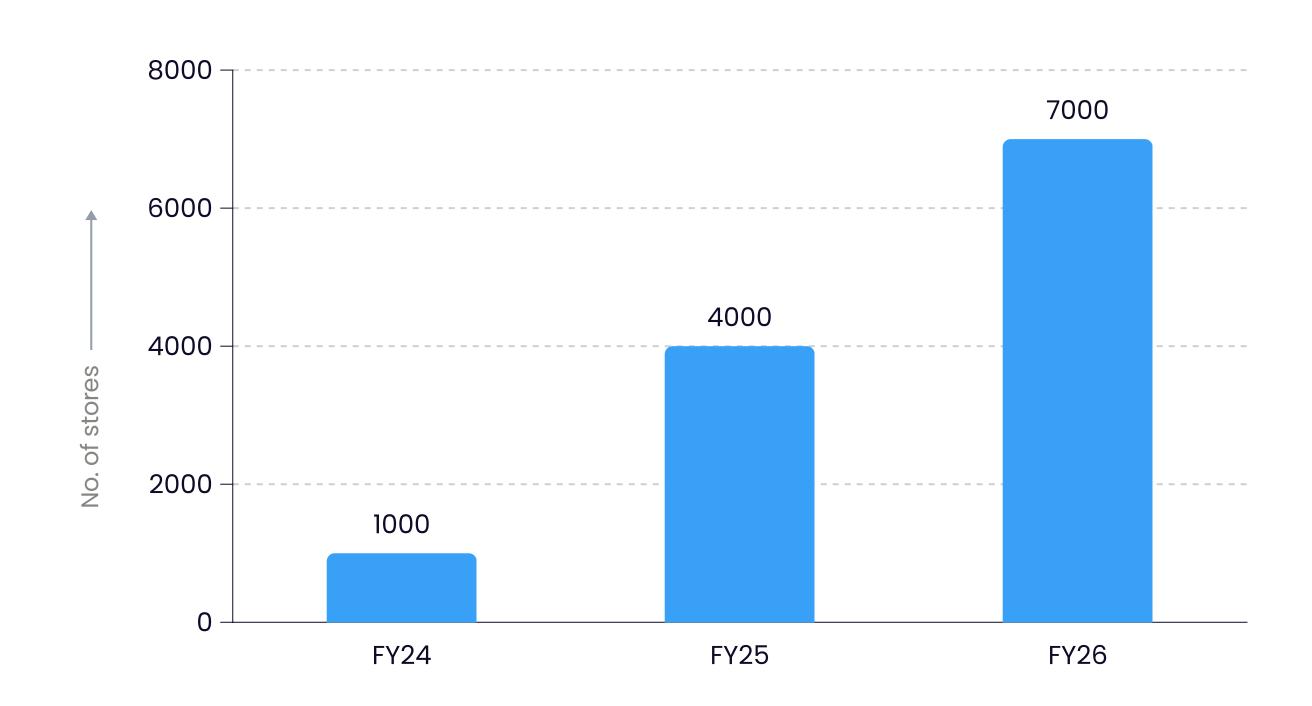
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## Go-To-Market

Our strategy is designed for a scalable and sustainable adoption of our self-service kiosks across the retail landscape.

The graph illustrates our ambitious yet achievable target of progressively increasing the number of stores equipped with our state-of-the-art kiosks each year.

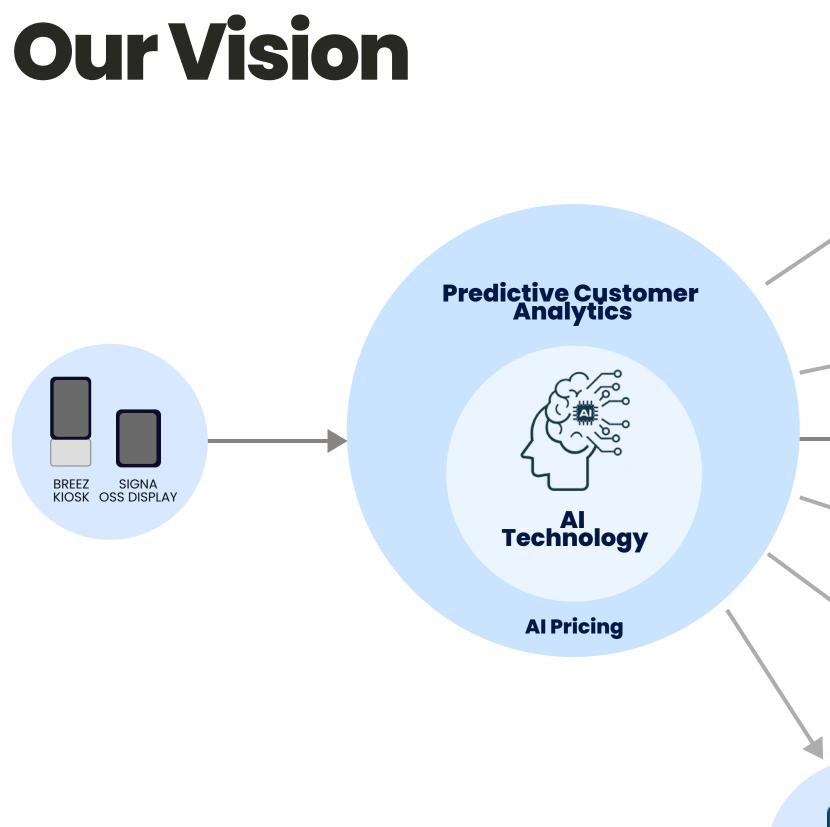
Targeting top 5 Brands for early adoption

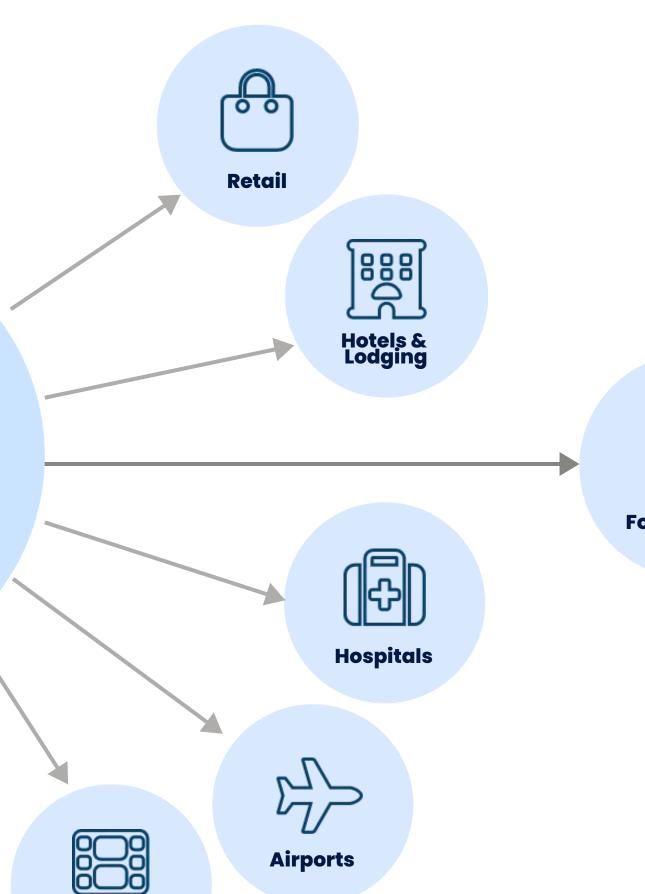


Our targets for kiosk adoption in next 3 years

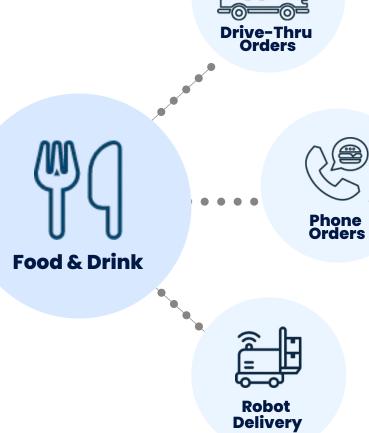
## **CYNTR**

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Theaters & Entertainment



# Financials/Deal

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These projections demonstrate the **potential** for significant revenue growth and **profitability** for the company in the coming years.

- FY24: \$3 million in revenue
- FY25: \$14.3 million in revenue,
   representing a significant growth rate
   from the previous year
- FY26: **\$25 million** in revenue, indicating a continued strong growth trend.

We are Raising \$5 Million at \$30 Million pre-seed valuation

## Deployment of Funds

**Market Penetration** 

**Merchant Acquisition** 

**Research & Innovation** 

**Platform Scaling** 



## Integrates with ANY POS Software

### **Clients who trust us**















WH Smith

### **Current Integrations**











### **Third Party Integrations**

### **Uber Eats**







stripe





# Thankyou

### **SCHEDULE A MEETING**

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Email: sanjeev.varshney@cyntra.ai

**Contact:** +1 (847) 847 4027